

BAT CONSERVATION INTERNATIONAL, INC.
(A Nonprofit Corporation)
FINANCIAL STATEMENTS WITH
SUPPLEMENTARY INFORMATION AND
INDEPENDENT AUDITORS' REPORT

JUNE 30, 2020 AND 2019

BAT CONSERVATION INTERNATIONAL, INC.
(A Nonprofit Corporation)

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FINANCIAL SECTION



Independent Auditors' Report

Board of Directors
Bat Conservation International, Inc.
Austin, Texas

Report on the Financial Statements

We have audited the accompanying financial statements of Bat Conservation International, Inc. (BCI), which comprise the statements of financial position as of June 30, 2020 and 2019, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of combined financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of BCI as of June 30, 2020 and 2019, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal awards as required by Title 2 U.S. Code of Federal Regulations (CFR) Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance), is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

Other Reporting Required by *Government Auditing Standards*

In accordance with *Government Auditing Standards*, we have also issued our report dated February 25, 2021, on our consideration of BCI's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering BCI's internal control over financial reporting and compliance.



Austin, Texas

February 25, 2021

BAT CONSERVATION INTERNATIONAL, INC.
STATEMENTS OF FINANCIAL POSITION
JUNE 30, 2020 AND 2019

	2020	2019
ASSETS		
Current assets		
Cash and cash equivalents	\$ 1,899,982	\$ 2,212,660
Accounts and grants receivable	302,387	816,227
Prepaid expenses	140,447	51,319
Total current assets	2,342,816	3,080,206
Held for sale - building	120,994	-
Property and equipment, net	6,828,582	6,723,886
Investments	2,210,835	1,760,750
Total assets	\$ 11,503,227	\$ 11,564,842
LIABILITIES AND NET ASSETS		
Current liabilities		
Accounts payable	\$ 226,935	\$ 87,430
Accrued expenses	414,474	340,531
Deferred revenue	18,511	318,884
Tenant deposits	4,190	4,190
Refundable advance	100,122	-
Total current liabilities	764,232	751,035
Total liabilities	764,232	751,035
Net assets		
Without donor restrictions		
Undesignated	719,222	1,745,005
Board designated	1,083,011	671,770
With donor restrictions		
Time or purpose	2,104,656	1,564,926
In Perpetuity	6,832,106	6,832,106
Total net assets	10,738,995	10,813,807
Total liabilities and net assets	\$ 11,503,227	\$ 11,564,842

The accompanying notes are an integral part of these financial statements.

BAT CONSERVATION INTERNATIONAL, INC.
STATEMENT OF ACTIVITIES
YEAR ENDED JUNE 30, 2020

	Without Donor	With Donor Restrictions		Total
	Restrictions	Time or Purpose	In Perpetuity	
Revenues				
Contribution	\$ 2,230,868	\$ 830,691	\$ -	\$ 3,061,559
Government grants and contracts	1,917,955	-	-	1,917,955
Government program (CARES Act)	467,778	-	-	467,778
Corporate contracts	173,319	-	-	173,319
Investment return, net	64,957	38,844	-	103,801
Rental income	97,754	-	-	97,754
Other revenue	18,162	-	-	18,162
Catalog sales, net of costs	5,448	-	-	5,448
Royalty income	5,319	-	-	5,319
Education and workshops revenue	772	-	-	772
Total revenues	4,982,332	869,535	-	5,851,867
Assets released from restrictions	329,805	(329,805)	-	-
Total revenues and assets released from restrictions	5,312,137	539,730	-	5,851,867
Expenses				
Program services:				
Science and conservation program	4,414,981	-	-	4,414,981
Education program	426,742	-	-	426,742
Total program services	4,841,723	-	-	4,841,723
Support services:				
Fundraising and development	690,018	-	-	690,018
General and administrative	394,938	-	-	394,938
Total support services	1,084,956	-	-	1,084,956
Total expenses	5,926,679	-	-	5,926,679
Change in net assets	(614,542)	539,730	-	(74,812)
Net assets at beginning of year	2,416,775	1,564,926	6,832,106	10,813,807
Net assets at end of year	<u>\$ 1,802,233</u>	<u>\$ 2,104,656</u>	<u>\$ 6,832,106</u>	<u>\$10,738,995</u>

The accompanying notes are an integral part of these financial statements.

BAT CONSERVATION INTERNATIONAL, INC.
STATEMENT OF ACTIVITIES
YEAR ENDED JUNE 30, 2019

	Without Donor	With Donor Restrictions		Total
	Restrictions	Time or Purpose	In Perpetuity	
Revenues				
Contribution	\$ 4,003,553	\$ 1,063,835	\$ -	\$ 5,067,388
Government grants and contracts	919,344	-	-	919,344
Government program (CARES Act)	-	-	-	-
Corporate contracts	250,882	-	-	250,882
Investment return, net	66,912	94,832	-	161,744
Rental income	95,984	-	-	95,984
Other revenue	38,270	-	-	38,270
Catalog sales, net of costs	7,212	-	-	7,212
Royalty income	11,041	-	-	11,041
Education and workshops revenue	361	-	-	361
Total revenues	5,393,559	1,158,667	-	6,552,226
Assets released from restrictions	825,755	(825,755)	-	-
Total revenues and assets released from restrictions	6,219,314	332,912	-	6,552,226
Expenses				
Program services:				
Science and conservation program	3,118,829	-	-	3,118,829
Education program	294,709	-	-	294,709
Total program services	3,413,538	-	-	3,413,538
Support services:				
Fundraising and development	759,401	-	-	759,401
General and administrative	626,475	-	-	626,475
Total support services	1,385,876	-	-	1,385,876
Total expenses	4,799,414	-	-	4,799,414
Change in net assets	1,419,900	332,912	-	1,752,812
Net assets at beginning of year	996,875	1,232,014	6,832,106	9,060,995
Net assets at end of year	<u>\$ 2,416,775</u>	<u>\$ 1,564,926</u>	<u>\$ 6,832,106</u>	<u>\$10,813,807</u>

The accompanying notes are an integral part of these financial statements.

BAT CONSERVATION INTERNATIONAL, INC.
STATEMENT OF FUNCTIONAL EXPENSES
YEAR ENDED JUNE 30, 2020

	Fundraising and Development				General and Administrative	Total
	Science and Conservation	Education	Development	General and Administrative		
Salaries, wages and benefits	\$ 2,563,963	\$ 241,992	\$ 369,242	\$ 200,020	\$ 3,375,217	
Consulting and professional fees	840,319	78,391	142,097	64,052	1,124,859	
Other operating expenses	358,073	25,021	103,325	62,203	548,622	
Travel and related expenses	333,575	11,025	11,867	21,519	377,986	
Office and occupancy	85,966	6,930	11,729	30,703	135,328	
Grants to others and scholarships	131,465	-	-	-	131,465	
Telecommunications and postage	46,250	14,630	17,906	10,783	89,569	
Printing and publication	5,474	47,546	27,562	212	80,794	
Hospitality and member benefits	1,769	162	4,600	730	7,261	
	<u>4,366,854</u>	<u>425,697</u>	<u>688,328</u>	<u>390,222</u>	<u>5,871,101</u>	
Depreciation	<u>48,127</u>	<u>1,045</u>	<u>1,690</u>	<u>4,716</u>	<u>55,578</u>	
Total expenses	<u>\$ 4,414,981</u>	<u>\$ 426,742</u>	<u>\$ 690,018</u>	<u>\$ 394,938</u>	<u>\$ 5,926,679</u>	

The accompanying notes are an integral part of these financial statements.

BAT CONSERVATION INTERNATIONAL, INC.
STATEMENT OF FUNCTIONAL EXPENSES
YEAR ENDED JUNE 30, 2019

	Science and Conservation	Education	Fundraising and Development	General and Administrative	Total
Salaries, wages and benefits	\$ 1,730,065	\$ 190,841	\$ 474,440	\$ 166,509	\$ 2,561,855
Consulting and professional fees	576,042	35,824	130,142	185,004	927,012
Other operating expenses	338,629	29,102	75,932	123,373	567,036
Travel and related expenses	272,143	2,832	7,405	68,508	350,888
Office and occupancy	110,019	10,639	25,742	14,792	161,192
Grants to others and scholarships	23,056	-	6	-	23,062
Telecommunications and postage	19,642	10,664	16,267	35,358	81,931
Printing and publication	3,202	14,807	29,403	1,195	48,607
Hospitality and member benefits	691	-	64	12,500	13,255
	<u>3,073,489</u>	<u>294,709</u>	<u>759,401</u>	<u>607,239</u>	<u>4,734,838</u>
Depreciation	<u>45,340</u>	<u>-</u>	<u>-</u>	<u>19,236</u>	<u>64,576</u>
Total expenses	<u>\$ 3,118,829</u>	<u>\$ 294,709</u>	<u>\$ 759,401</u>	<u>\$ 626,475</u>	<u>\$ 4,799,414</u>

The accompanying notes are an integral part of these financial statements

BAT CONSERVATION INTERNATIONAL, INC.
STATEMENTS OF CASH FLOWS
YEARS ENDED JUNE 30, 2020 AND 2019

	2020	2019
Cash flows from operating activities:		
Change in net assets	\$ (74,812)	\$ 1,752,812
Adjustments to reconcile change in net assets to net cash (used) provided by operating activities:		
Depreciation expense	55,578	64,576
Dividends reinvested	(64,050)	(65,984)
Net realized and unrealized losses (gains) on investments	(39,751)	(95,760)
Changes in operating assets and liabilities:		
Accounts and grants receivable	513,840	(215,317)
Prepaid expenses	(89,128)	11,774
Accounts payable	139,505	(73,807)
Accrued expenses	73,943	72,625
Deferred revenue	(300,373)	318,884
Refundable advance	100,122	-
Net cash provided (used) by operating activities	314,874	1,769,803
Cash flows from investing activities:		
Proceeds from the sale of investments	28,716	20,142
Purchase of investments	(375,000)	(625,000)
Purchase of property and equipment	(281,268)	(16,621)
Net cash provided (used) by investing activities	(627,552)	(621,479)
Cash flows from financing activities:		
Net cash provided (used) by financing activities	-	-
Net increase (decrease) in cash and cash equivalents	(312,678)	1,148,324
Beginning cash and cash equivalents	2,212,660	1,064,336
Ending cash and cash equivalents	\$ 1,899,982	\$ 2,212,660
Cash paid for interest and taxes:		
Interest	\$ -	\$ -
Taxes	\$ -	\$ -

The accompanying notes are an integral part of these financial statements

BAT CONSERVATION INTERNATIONAL, INC.
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2020 AND 2019

1. ORGANIZATION

Bat Conservation International, Inc. (BCI) is a non-profit organization dedicated to ensuring the survival of the world's 1400+ species of bats. BCI was originally incorporated in 1982 in the state of Wisconsin and reincorporated in the state of Texas in 1991. BCI works around the world to conserve bats by identifying, protecting and managing critical bat habitats, from caves to forests and by addressing broad threats, like white-nose syndrome, that threaten multiple species of bats. BCI also seeks to increase public understanding and appreciation of the essential role bats play in the health of ecosystems and human wellbeing. BCI also supports the work of researchers and scientists around the world through its granting programs. The majority of revenues BCI receives comes from its members and other private supporters. BCI also receives grants and contracts from various local, state and federal agencies.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation - The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with generally accepted accounting principles in the United States of America (U.S. GAAP) as defined by the Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC).

Classification of Net Assets - The financial statements report information regarding BCI's financial position and activities according to two classes of net assets: net assets without donor restrictions and net assets with donor restrictions. Net assets, revenues, expenses, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of BCI and changes therein are classified as follows:

Net assets without donor restrictions - These types of net assets are not subject to donor-imposed stipulations. Expenses are reported as decreases in net assets without donor restrictions. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in net assets without donor restrictions unless their use is restricted by explicit donor stipulation or by law.

Net assets with donor restrictions:

Time or Purpose - These types of net assets are subject to donor-imposed stipulations which limit their use by BCI to a specific purpose and/or the passage of time. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as assets released from restrictions.

In Perpetuity - Generally, the donors of these assets permit BCI to use all or part of the income earned on any related investments for general or specific use. In addition to the corpus of the endowment funds of \$579,566, net assets with donor restrictions include the value of permanent conservation of the bat habitat at Bracken Cave and Galo tract valued at \$6,252,540. Total net assets with donor restrictions - in perpetuity were \$6,832,106 at June 30, 2020 and 2019.

BAT CONSERVATION INTERNATIONAL, INC.
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2020 AND 2019

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

Use of Estimates - The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates.

Cash and Cash Equivalents - Cash equivalents are considered to be investments purchased with original maturities of three months or less, unless designated for investment purposes.

Investments - Investments in equity and debt securities are reported at their fair values based on quoted market prices in the statements of financial position. Realized gains or losses on the sale of securities are based on specific identification of the cost of securities sold. Unrealized and realized gains and losses are included in the statements of activities.

Functional Allocation of Expenses - The costs of providing the various program services and supporting services have been summarized on a functional basis in the statements of activities. Expenses that can be identified directly are charged as incurred. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Salaries and fringes are allocated based on time and effort. Technology expenses are allocated based on head count. All other non-direct expenses are calculated based on the percentage of total salaries and benefits.

Fair Value Measurements - ASC 820, *Fair Value Measurements and Disclosures*, establishes a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy under ASC 820 are described below:

Level 1 Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that BCI has the ability to access.

Level 2 Inputs to the valuation methodology include:

Quoted prices for similar assets or liabilities in active markets;

Quoted prices for identical or similar assets or liabilities in inactive markets;

Inputs other than quoted prices that are observable for the asset or liability;

Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

BAT CONSERVATION INTERNATIONAL, INC.
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2020 AND 2019

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at June 30, 2020.

Domestic equities, money markets, mutual funds, and fixed income fair values are based on quoted market prices in the statements of financial position.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while BCI believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

Accounts Receivable - Accounts receivable are recorded at the amount BCI expects to collect on outstanding balances. BCI has not set up an allowance for uncollectible receivables at June 30, 2020 and 2019, because management estimates all balances to be collectible. Management closely monitors outstanding balances and write offs.

Grants Receivable - Grants receivable are recognized as grant revenue in the period received and as assets, decreases of liabilities, or expenses depending on the form of benefits received. Grants receivable are recorded at net realizable value if expected to be collected in one year and at the present value of their estimated future cash flows if expected to be collected in more than one year, unless otherwise noted. Conditional promises to give are recognized when the condition on which they depend is substantially met.

Property and Equipment - Purchases of property and equipment are capitalized at cost if purchased and at fair market value at the date of the receipt if donated. BCI capitalizes all acquisitions in excess of \$5,000 with a useful life greater than one year. Depreciation is computed using the straight-line method and the following estimated useful lives:

Buildings	33 years
Property improvements	10-15 years
Vehicles	5 years
Furniture and equipment	3-5 years

Contract Services Revenue - Contract services revenues are earned and recognized when the contract services have been provided.

BAT CONSERVATION INTERNATIONAL, INC.
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2020 AND 2019

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

Grant Revenue Recognition - Revenue from grants received from federal, state, and local governments are earned based on BCI incurring allowable costs or providing services. Therefore, revenue is recognized as those costs are incurred or the services are provided. Revenue from grants received from private donors is recognized as earned based on grant specifications or as unconditional contributions if no grant specifications exist.

Education and Workshops Revenue and Deferred Revenue - Education and workshops revenue is earned and recognized when the event, seminar, or workshop has been held. Deferred revenue consists of cash that has been received for future events or workshops and will be recognized once the event has taken place.

Contribution Revenue - All contributions are recorded at their fair value and are considered to be available for operations of BCI unless specifically restricted by the donor. Unconditional pledges to give cash and other assets are reported as net assets with donor restrictions, if they are received with donor stipulations that limit the use of donated assets. When donor restrictions expire, that is, when a stipulated time restriction ends or restricted purpose is accomplished, the related net assets with donor restrictions are reclassified to net assets without donor restrictions. This is reported in the statement of activities as assets released from restrictions. Conditional pledges to give are recognized only when the conditions on which they depend are substantially met and pledges become unconditional.

Advertising - Advertising costs are expensed when incurred. Advertising expense was \$15,737 and \$14,900 for the years ended June 30, 2020 and 2019, respectively.

Donated Services and Materials - Donated services and materials are reflected in the statement of activities as in-kind revenue at their fair value on the date of receipt. Donated services are recognized by BCI if the services received create or enhance non-financial assets or require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation.

Federal Income Tax Status - BCI is exempt from federal income taxation under Section 501(c)(3) of the Internal Revenue Code of 1986, as amended, except for any unrelated business activities. BCI is subject to routine examinations of its returns; however, there are no examinations currently in progress. The June 30, 2017, and subsequent tax years remain subject to examination by the Internal Revenue Service.

BCI has adopted ASC 740-10, *Accounting for Uncertainty in Income Taxes*. That standard prescribes a minimum recognition threshold and measurement methodology that a tax position taken or expected to be taken in a tax return is required to meet before being recognized in financial statements. It also provided guidance for de-recognition, classification, interest and penalties, accounting in interim periods, disclosure, and transition.

BAT CONSERVATION INTERNATIONAL, INC.
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2020 AND 2019

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

Recently Issued Accounting Pronouncements - BCI adopted FASB Accounting Standard Update (ASU) No. 2018-08, *Clarifying the Scope and Accounting Guidance for Contributions Received and Contributions Made*. The update assists entities in evaluating whether transactions should be accounted for as contributions or as exchange transactions, and determining whether a contribution is conditional. BCI adopted FASB ASU 2018-08 as of July 1, 2019, using the modified prospective basis. BCI did not make any significant changes to the financial statements as a result of the adoption.

Subsequent Events - Management of BCI has evaluated subsequent events for disclosure through the date of the Independent Auditors' Report, the date the financial statements were available to be issued.

3. CONCENTRATIONS

Financial instruments that potentially subject BCI to credit risk consist of cash and cash equivalents and receivables. BCI places its cash and cash equivalents with a limited number of high quality financial institutions and at times may exceed the amount of insurance provided on such deposits. At June 30, 2020, BCI held \$1,397,457 in deposits in excess of FDIC insurance coverage. Management believes no significant risk exists with respect to cash and cash equivalents. BCI does not maintain collateral for its receivables and does not believe significant risk exists at June 30, 2020 and 2019.

4. PROPERTY AND EQUIPMENT

Property and equipment consisted of the following as of June 30:

	2020	2019
Real property and improvements (bat habitat)	\$ 6,522,792	\$ 6,854,760
Buildings and improvements	331,968	634,567
Furniture and equipment	642,444	455,036
Vehicles	187,655	105,441
	<u>7,684,859</u>	<u>8,049,804</u>
Less accumulated depreciation	<u>(856,277)</u>	<u>(1,325,918)</u>
Property and equipment, net	<u>\$ 6,828,582</u>	<u>\$ 6,723,886</u>

Depreciation expense for property and equipment was \$55,578 and \$64,576 for the years ended June 30, 2020 and 2019, respectively.

BCI held a building available for sale as of June 30, 2020, with a carrying value of \$120,994.

BAT CONSERVATION INTERNATIONAL, INC.
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2020 AND 2019

5. INVESTMENTS

Investments consisted of the following at June 30, 2020:

	Fair Value	Fair Value Measurements Using:		
		Active markets for identical assets Level 1	Significant other observable inputs Level 2	Significant unobservable inputs Level 3
Money Market	\$ 5,657	\$ 5,657	\$ -	\$ -
Mutual Funds	2,205,178	2,205,178	-	-
Total Investments	\$ 2,210,835	\$ 2,210,835	\$ -	\$ -

Investments consisted of the following at June 30, 2019:

	Fair Value	Fair Value Measurements Using:		
		Active markets for identical assets Level 1	Significant other observable inputs Level 2	Significant unobservable inputs Level 3
Mutual Funds	\$ 84,529	\$ 84,529	\$ -	\$ -
Domestic Equities	2,522	2,522	-	-
Fixed Income	1,673,699	1,673,699	-	-
Total Investments	\$ 1,760,750	\$ 1,760,750	\$ -	\$ -

Investment return consisted of the following at June 30:

	2020	2019
Interest and dividends	64,050	\$ 65,984
Net realized (losses) gains	(22,935)	(7,182)
Net unrealized (losses) gains	62,686	102,942
	\$ 103,801	\$ 161,744

BAT CONSERVATION INTERNATIONAL, INC.
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2020 AND 2019

6. ENDOWMENT FUNDS

BCI's endowments consist solely of two donor restricted funds established for science, conservation, and education. The Board of Directors of BCI interpret the Uniform Prudent Management of Institutional Funds Act ("UPMIFA") as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. Net assets with donor restrictions are classified at the original value of gifts donated to the endowment, plus the original value of subsequent gifts to the endowment. Also included are accumulations to the endowment if directed by the donor gift instrument. The remaining portion of the donor restricted endowment fund is classified as net assets with donor restrictions until those funds are appropriated for expenditure by BCI in a manner consistent with the standard of prudence prescribed by UPMIFA.

BCI has investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Under the investment policy approved by the Board of Directors, the endowment assets are invested in a manner that is intended to produce results that exceed the price and yield results as stated in BCI's policy while assuming a moderate level of investment risk. BCI expects its endowment funds, over time, to provide an average rate of return of approximately 3 percent over the Consumer Price Index ("CPI") annually. Actual returns in any given year may vary from this amount. To satisfy its long-term rate-of-return objectives, BCI relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized gains) and current yield (interest and dividends). BCI targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives with prudent risk constraints.

BCI has a policy of appropriating for distribution each year no more than 5 percent of its endowment fund's fair value through the fiscal year in which the distribution is planned based on the distribution policy. In establishing this policy, BCI considered the long-term expected return on its endowment. Accordingly, over the long term, BCI expects the current spending policy to allow its endowment to grow at an average of 5 percent annually. This is consistent with BCI's objective to maintain the purchasing power of the endowment assets held in perpetuity or for a specified time as well as to provide additional real growth through new gifts and investment return.

BAT CONSERVATION INTERNATIONAL, INC.
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2020 AND 2019

6. ENDOWMENT FUNDS - CONTINUED

Changes in endowment net assets were as follows:

	Without Donor Restrictions	With Donor Restrictions		Total
	Board Designated	Time or Purpose	In Perpetuity	
Endowment net assets at June 30, 2018	\$ -	\$ 414,582	\$ 579,566	\$ 994,148
Board designation	625,000	-	-	625,000
Investment return	46,770	94,832	-	141,602
Appropriated for expense	-	-	-	-
Endowment net assets at June 30, 2019	671,770	509,414	579,566	1,760,750
Board designation	375,000	-	-	375,000
Investment return	36,241	38,844	-	75,085
Appropriated for expense	-	-	-	-
Endowment net assets at June 30, 2020	<u>\$ 1,083,011</u>	<u>\$ 548,258</u>	<u>\$ 579,566</u>	<u>\$ 2,210,835</u>

A description of amounts classified as net assets with donor restrictions in perpetuity is as follows for:

The portion of perpetual endowments funds that is required to be retained permanently either by explicit donor stipulations or by UPMIFA with the following purpose restrictions:

	2020	2019
Science and conservation	\$ 199,779	\$ 199,779
Education	379,787	379,787
	<u>\$ 579,566</u>	<u>\$ 579,566</u>

7. DONATED SERVICES AND MATERIALS

Donated services are recognized as contributions if the services (1) create or enhance non-financial assets, or (2) require special skills, are performed by people with those skills, and would otherwise be purchased by BCI. Under those criteria, donated professional services and materials are reflected as contribution revenue at their estimated fair value at the date of receipt and are expensed or capitalized as appropriate.

BAT CONSERVATION INTERNATIONAL, INC.
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2020 AND 2019

7. DONATED SERVICES AND MATERIALS - CONTINUED

In addition, many individuals volunteer their time and perform a variety of tasks that assist BCI with their programs. For the years ended June 30, 2020 and 2019, 212 and 108 volunteers, respectively, donated their time that did not meet the recognition criteria above and thus their value was not recorded in the financial statements.

8. RETIREMENT PLAN

BCI maintains a 401(k) retirement plan that allows employee elective deferrals up to the maximum amount allowed by law. Participants may make a separate election to defer up to 90 percent of any bonus compensation. BCI makes matching contributions up to 4% of a participants compensation. BCI made matching contributions of \$64,677 and \$51,960 for the years ended June 30, 2020 and 2019, respectively.

9. RESTRICTED NET ASSETS

Net assets with donor restrictions were restricted for the following purposes at June 30:

	2020	2019
Time or Purpose		
Bracken cave	\$ 156,168	\$ 213,838
Endangered bats	599,153	308,553
Endowment earnings	533,114	489,270
Habitat Restoration	307,298	-
Networks and partnerships	61,918	50,000
Other	-	5,500
Public lands program	37,245	15,490
Small grants	4,958	16,709
White nose syndrome programs	350,302	368,986
Wind programs	54,500	96,580
	2,104,656	1,564,926
In Perpetuity		
Bracken preserve	1,522,792	1,522,792
Endowment	579,566	579,566
Galo tract	4,729,748	4,729,748
	6,832,106	6,832,106
	\$ 8,936,762	\$ 8,397,032

BAT CONSERVATION INTERNATIONAL, INC.
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2020 AND 2019

10. RELATED PARTY TRANSACTIONS

Certain members of the Board of Directors of BCI contributed \$166,069 and \$177,650 during the years ended June 30, 2020 and 2019, respectively.

11. OPERATING LEASES

BCI leases office space in Washington, DC. The lease term runs through May 2023, with monthly rent at \$4,285 per month and increasing to \$4,908 per month during the term of the lease. For the years ended June 30, 2020 and 2019, rent expense totaled \$53,566 and \$48,438, respectively.

The total future minimum lease payments required under this agreement are as follows:

Year Ending	
2021	\$ 53,039
2022	56,552
2023	53,200
Total	\$ 162,791

BCI subleases office space to another organization. The lease term runs through February 2020. Rent is \$5,304 per month and increases to \$5,746 per month during the term of the lease. For the years ended June 30, 2020 and 2019, rental income totaled \$97,754 and \$95,984, respectively.

12. AVAILABILITY AND LIQUIDITY

The following represents BCI's financial assets at June 30:

	2020	2019
Financial assets at year-end		
Cash and cash equivalents	\$ 1,899,982	\$ 2,212,660
Accounts and grants receivable	302,387	816,227
Investments	2,210,835	1,760,750
Total financial assets at year-end	4,413,204	4,789,637
Less amounts not available to be used within one year:		
Net assets with donor restrictions - time or purpose	2,104,656	1,564,926
Less amounts available through spending policy	(52,090)	(50,025)
Board designated endowment	1,083,011	671,770
Donor restricted endowments	579,566	579,566
	3,715,143	2,766,237
Financial assets available to meet cash needs for general expenditures over the next year	\$ 698,061	\$ 2,023,400

BAT CONSERVATION INTERNATIONAL, INC.
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2020 AND 2019

12. AVAILABILITY AND LIQUIDITY - CONTINUED

BCI's liquidity goal is to consistently maintain enough liquid cash to meet three to six months of operating expenses. To help ensure BCI meets this liquidity goal, the BCI Board has designated that \$700,000 be maintained as a Prudent Reserve, which should not be spent on day-to-day operations. Additionally, the BCI Board has maintained additional board-designated funds, such as a Strategic Plan Fund, to reserve additional cash for special projects.

13. REFUNDABLE ADVANCE

On March 27, 2020, the U.S. Federal government passed the Coronavirus Aid, Relief, and Economic Security (CARES) Act. On April 14, 2020, BCI entered into unsecured loan agreement in the amount of \$567,900 with a bank pursuant to the Paycheck Protection Program (PPP), which is sponsored by the Small Business Administration, and is part of the CARES Act. BCI has elected to account for the PPP loan as a conditional grant in accordance with FASB Accounting Standard Codification Topic 958. As such, the portion received but not yet spent on allowable expenditures at year end has been recorded as refundable advances. The portion received and spent on allowable expenditures during the year ended June 30, 2020, totaling \$467,778, has been recognized as revenue and included in government grant revenue. The balance at June 30, 2020, due on the PPP loan for BCI is \$100,122. BCI anticipates using all of the proceeds to make eligible payments and, therefore, expects substantially all of the loan will be forgiven.

SUPPLEMENTARY INFORMATION



INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL
REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN
AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE
WITH *GOVERNMENT AUDITING STANDARDS*

Board of Directors
Bat Conservation International, Inc.

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Bat Conservation International, Inc. (BCI), which comprise the statement of financial position as of June 30, 2020, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated February 25, 2021.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered BCI's internal controls over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of BCI's internal control. Accordingly, we do not express an opinion on the effectiveness of BCI's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether BCI's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matter that is required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

A handwritten signature in black ink that reads "Atchley & Associates, LLP". The signature is written in a cursive, flowing style.

Austin, Texas

February 25, 2021



REPORT ON COMPLIANCE FOR EACH MAJOR FEDERAL PROGRAM; REPORT ON
INTERNAL CONTROL OVER COMPLIANCE; AND REPORT ON SCHEDULE OF
EXPENDITURES OF FEDERAL AWARDS REQUIRED BY THE UNIFORM GUIDANCE

Board of Directors
Bat Conservation International, Inc.

Report on Compliance for Each Major Federal Program

We have audited Bat Conservation International, Inc.'s (BCI), a non-profit organization, compliance with the types of compliance requirements described in the OMB Compliance Supplement that could have a direct and material effect on each of BCI's major federal programs for the year ended June 30, 2020. BCI's major federal programs are identified in the summary of auditors' results section of the accompanying Schedule of Findings and Questioned Costs.

Management's Responsibility

Management is responsible for compliance with the requirements of laws, regulations, contracts, and grants applicable to its federal programs.

Auditors' Responsibility

Our responsibility is to express an opinion on the compliance for each of BCI's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits are contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. Code of Federal Regulations (CFR) Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements of Federal Awards* (Uniform Guidance). Those standards and Uniform Guidance, require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about BCI's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination on BCI's compliance.

Opinion on Each Major Federal Program

In our opinion BCI complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2020.

Report on Internal Control Over Compliance

Management of BCI is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered BCI's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing our opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of BCI's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. *A material weakness in internal control over compliance* is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. *A significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Purpose of this Report

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of Uniform Guidance. Accordingly, this report is not suitable for any other purpose.



Austin, Texas

February 25, 2021

BAT CONSERVATION INTERNATIONAL, INC.
SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS
FOR THE YEAR ENDED JUNE 30, 2020

<u>Federal Grantor/Pass-through Grantor Program Title</u>	<u>Federal CFDA Number</u>	<u>Grant/ Contract Number</u>	<u>Federal Expenditures</u>	<u>Pass-through to Subrecipients</u>
<u>United States Department of Agriculture</u>				
USFS Agave	10.684	18-DG-11132762-408	\$ 27,083	-
USFS Region 3 AML Program Agreement	10.684	18-CS-11031600-402	15,917	-
			43,000	-
<u>USFS National NABat</u>				
USFS National NABat	10.699	17-CS-11132422-163	77,996	-
USFS Regional NABat	10.699	17-CS-11132422-133	947	-
			78,943	-
<u>Total United States Department of Agriculture</u>				
			121,943	-
<u>Department of the Interior</u>				
<u>Abandoned Mine Lands</u>				
AZ BLM 2014-2019 #2	15.231	L14AC00026	28,751	-
	15.231	L14AC00226	38,572	-
			67,323	-
<u>CESU Abandoned Mine Lands</u>				
BLM WY	15.236	L15AC00092	1,073,955	-
	15.236	L19AC00111	4,765	-
			1,078,720	-
<u>BLM Wildlife Program Medford Winter Bat Surveys</u>				
USFWS WNS Year 2 - Contract F18AP00576	15.657	F18AP00576-0001-NS00	86,644	-
NFWF BFF Enviro Treatment - Contract 61348	15.663	0406.18.061348	61,917	-
<u>USFWS State of Bats</u>				
USFWS Acoustic Phenology C# F20AP00232	15.678	F20AC00344	14,414	-
	15.678	F20AP00232	2,672	-
			17,086	-
<u>Science-NABat USGS</u>				
	15.808	G18AC00331-0001-BT00	123,012	-

BAT CONSERVATION INTERNATIONAL, INC.
SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS - CONTINUED
FOR THE YEAR ENDED JUNE 30, 2020

<u>Federal Grantor/Pass-through Grantor Program Title</u>	<u>Federal CFDA Number</u>	<u>Grant/ Contract Number</u>	<u>Federal Expenditures</u>	<u>Pass-through to Subrecipients</u>
White Sands Missile Range	15.945	Q01640	28,644	-
White Sands Missile Range Fairview Mine	15.945	Q01964	2,346	-
White Sands Missile Range Craven Mine	15.945	Q02054	5,261	-
NPS Glen Canyon National Rec Area Agreement	15.945	P18AC01411-0001-8001	91	-
NPS Glacier National Park	15.945	P19AC00672-0002-A001	8,749	-
NPS Zion Ntl Park P19AC00793	15.945	P19AC00793	53,620	-
NPS Death Valley Tucki P19AC01198	15.945	P19AC01198	22,976	-
NPS Lava Beds National Monument	15.945	N/A	7,091	-
NPS Pacific West Region	15.945	P17AC01705-0004	18,466	-
			<u>147,244</u>	<u>-</u>
WNS TX TPWD	15.611	529448	80,357	-
Nivalis - TPWD	15.615	494464	23,777	-
			<u>104,134</u>	<u>-</u>
Total Department of Interior			<u>1,698,063</u>	<u>-</u>
<u>The Department of Energy</u>				
DOE VBPS-AWVI	81.087	DE-EE0008729	42,496	-
DOE Deterrent	81.087	DE-EE0007036	19,947	-
Total Department of Energy			<u>62,443</u>	<u>-</u>
Total Expenditures of Federal Awards			<u><u>\$ 1,882,449</u></u>	<u><u>\$ -</u></u>

BAT CONSERVATION INTERNATIONAL, INC.
NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS
FOR THE YEAR ENDED JUNE 30, 2020

NOTE A - BASIS OF PRESENTATION

The accompanying schedule of expenditures of federal awards (the Schedule) includes the federal award activity of BCI under programs of the federal government for the year ended June 30, 2020. The information in this Schedule is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Because the Schedule presents only a selected portion of the operations of BCI, it is not intended to and does not present the financial position, changes in net assets, or cash flows of BCI.

NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable or are limited as to reimbursement.

NOTE C - INDIRECT COST RATES

BCI has not elected to use the 10 percent de minimis indirect cost rate as allowed under the Uniform Guidance.

**BAT CONSERVATION INTERNATIONAL, INC.
SCHEDULE OF FINDINGS AND QUESTIONED COSTS
FOR THE YEAR ENDED JUNE 30, 2020**

I. Summary of Auditors' Results

Financial Statements

Type of auditors' report issued: Unmodified

Internal control over financial reporting

- Material weakness(es) identified? Yes X No
- Significant deficiency(ies) identified that are not considered to be material weakness(es)? Yes X None Reported

Noncompliance material to financial statements noted? Yes X No

Federal Awards

Internal control over major programs:

- Material weakness(es) identified? Yes X No
- Significant deficiency(ies) identified that are not considered to be material weakness(es)? Yes X None Reported

Type of auditor's report issued on compliance for major programs: Unmodified

- Any audit findings disclosed that are required to be reported in accordance with section 2 CFR 200.516(a)? Yes X No

Identification of major programs:

CFDA No.	Name of Federal Program
15.236	CESU Abandoned Mine Lands

Dollar threshold used to distinguish between Type A and Type B programs \$ 750,000

Auditee qualified as low-risk auditee? X Yes No

BAT CONSERVATION INTERNATIONAL, INC.
SCHEDULE OF FINDINGS AND QUESTIONED COSTS - CONTINUED
FOR THE YEAR ENDED JUNE 30, 2020

II. Financial Statement Findings

No matters were reported

III. Findings and Questioned Costs for Federal Awards

No matters were reported

**BAT CONSERVATION INTERNATIONAL, INC.
SUMMARY SCHEDULE OF PRIOR AUDIT FINDINGS
FOR THE YEAR ENDED JUNE 30, 2020**

None reported