



**Annual Report**  
**2004~2005**

# THE PAST YEAR

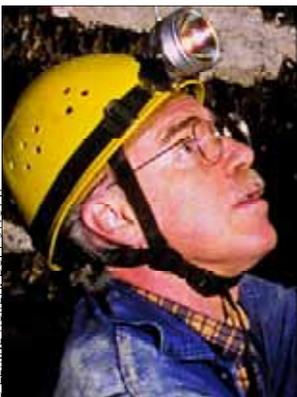
*Dear BCI members and friends,*

**B**at Conservation International is facing some of our greatest conservation challenges ever, at a time when we must also prepare to manage rapid growth. Our goal of creating what will become the world's most important center for bat education and research at Bracken Bat Cave near San Antonio, Texas, is progressing. But this is a massive undertaking that will expand both our abilities and our challenges. At the same time, the critical task of finding solutions to rapidly growing bat kills at wind energy facilities has been added to our traditional, global mission of education, research and conservation.

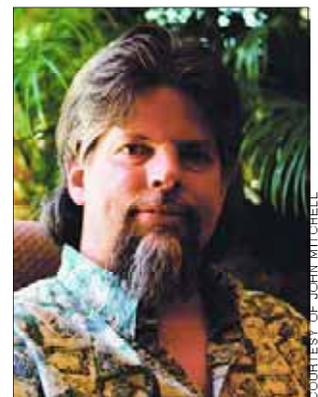
With the stakes so high, much of our effort this past year has focused on improving our professional infrastructure. We streamlined BCI's board and management structure, building on a system of team leaders that increases the delegation of responsibility, as well as the accountability for results. We upgraded our development capabilities, adding staff specialists and state-of-the-art member/donor software that is helping us support and administer more and larger conservation projects.

We began habitat restoration on the first 100 acres at our Bracken Bat Cave & Nature Reserve, completed a major interdisciplinary research project that identified at least one potential solution to bat kills at wind-power generators, hosted a variety of national bat-conservation symposia and training workshops, expanded conservation efforts for key bat caves from Europe to the U.S. and Mexico, founded a new Water for Wildlife program in the western United States and achieved excellent progress in accommodating threatened and endangered bats in artificial roosts. Of course, we also continued to educate millions of people worldwide through television, radio and printed publications.

The challenges and opportunities have never been greater, nor has our need for your help.

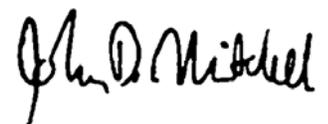


Merlin D. Tuttle  
President and  
Chief Executive Officer



John D. Mitchell  
Chairperson  
Board of Trustees

**Bat Conservation International**



Cover photo: A great ribbon of Mexican free-tailed bats, a modest part of the evening exodus of 20 million bats at BCI's Bracken Cave, spreads over Central Texas to spend the night hunting insects. Bat Conservation International is undertaking a huge project to create a world-class public-education center at the site, an environmentally friendly facility destined to become a powerful tool for bat conservation worldwide.

Photo © Merlin D. Tuttle, BCI

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Two Wahlberg's epauletted fruit bats (*Epomophorus wahlbergi*) make a meal out of cashew fruit in Africa.

# CONSERVATION & EDUCATION



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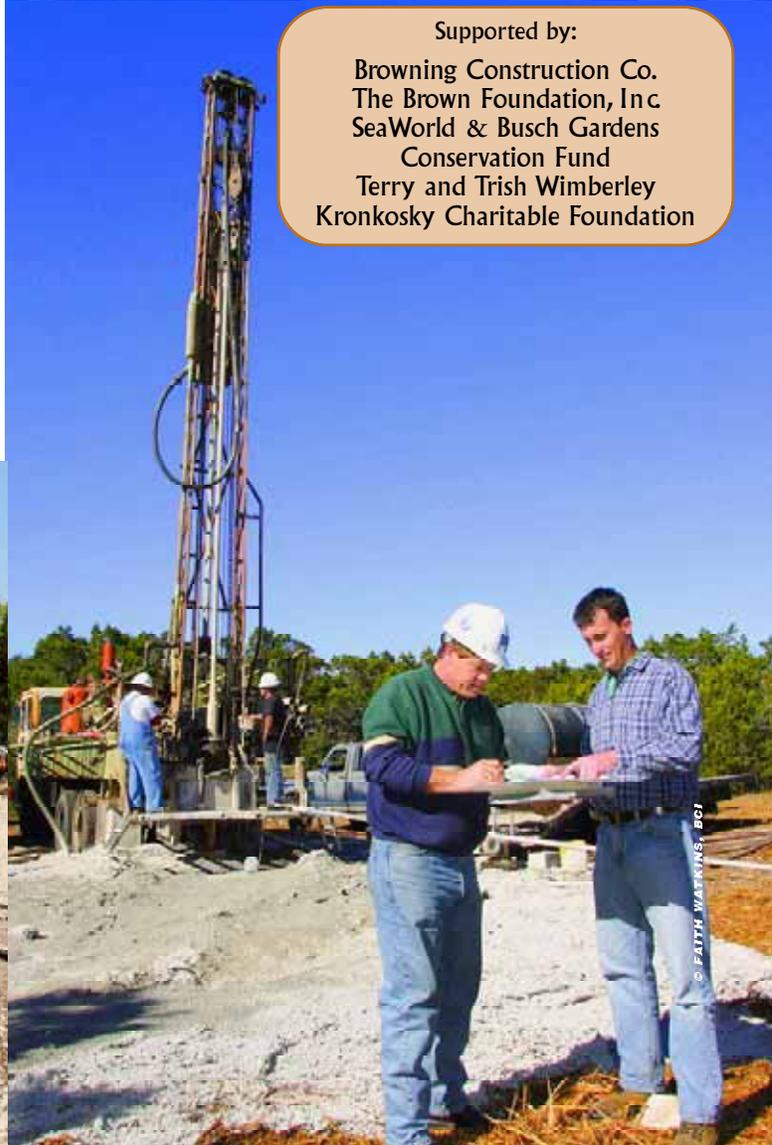
Bat Conservation International members (*above*) marvel at the evening emergence of 20 million bats – the world’s largest community of warm-blooded animals – from Bracken Bat Cave near San Antonio. BCI owns and protects this critical bat cave, thanks to the generosity of its members and friends. Hundreds of people witness this awesome natural event during Member Nights each year.

Andy Moore, BCI’s Coordinator for the Bracken Bat Cave & Nature Reserve project (*at right in both photos below*), oversees paving a washed-out low-water crossing on the road to the cave (*left*) and the drilling of a new well on the property to ensure water for wildlife and for the planned education center. The well, the first of two, operates on solar power.

Supported by:  
Browning Construction Co.  
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Conservation Fund  
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# Bracken Bat Cave & Nature Reserve

**B**at Conservation International's dream of creating the world's most advanced and exciting center for teaching the public about the wonders and values of bats came closer to fruition this past year. Habitat restoration at the Bracken Bat Cave & Nature Reserve is under way.

The site, 696 acres tucked into the very edge of suburban San Antonio, Texas, and threatened by development until it was acquired by BCI, is the summer home of the largest bat colony on Earth – 20 million Mexican free-tailed bats (*Tadarida brasiliensis*). Their evening emergence from Bracken Cave is one of the most awe-inspiring wonders of nature.

Protecting this invaluable resource is BCI's first priority. That responsibility has forced us to limit access to this unforgettable sight, primarily to BCI members on designated nights. Our cautious plans for the site, however, will one day allow visitors from around the world to share this experience, which is itself an irresistible argument for

bat conservation.

The first step is to restore the land as closely as possible to its natural state, where plants and wildlife native to the Texas Hill Country can thrive once again. Working with biologists from The Nature Conservancy and key federal and state agencies, we have begun thinning the invasive junipers that starve the native oaks and prairie grasses. Support from more than 60 BCI members and foundations allowed restoration to begin on the first 100 acres. One water well was repaired and another drilled, and four miles of eight-foot-high game fence have been installed. Restoration of hundreds of acres is planned.

Meanwhile, we are gathering support for a state-of-the-art education center that will, with minimal impact on the land, tell the story of the Bracken freetails and of bats the world over. This center for education and research will become the most powerful force anywhere for understanding and protecting bats and their habitats.

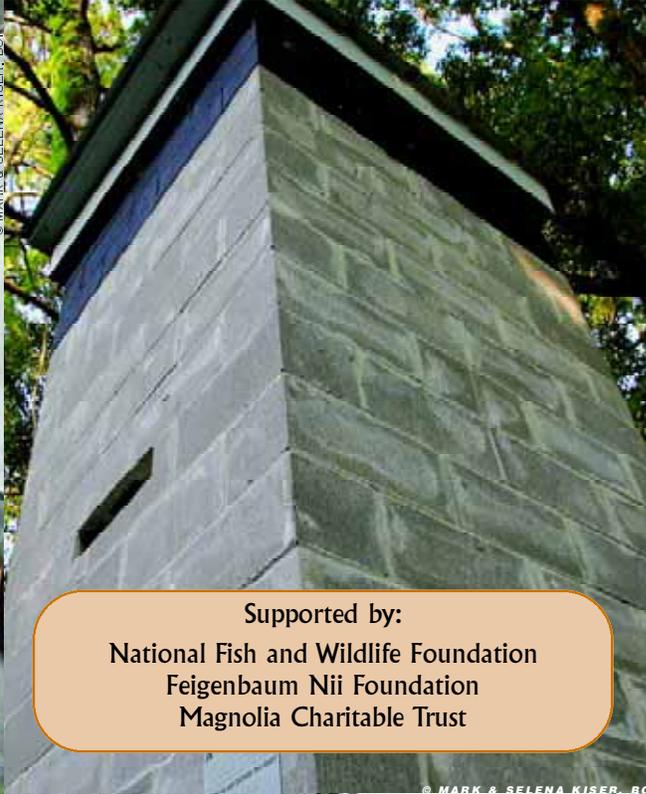
## the **NEW** Bat House Project



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These 'concrete trees' are designed by BCI's Bat House Project to simulate the rapidly disappearing large tree hollows that some forest-bat species require for roosts. The one under construction (*far left*) is at Mammoth Cave National Park in Kentucky; the other is at Texas' Trinity River National Wildlife Refuge. The project also remains committed to supporting traditional bat houses, like this one being erected (*below*) at the Corkscrew Swamp Sanctuary in Florida.

Supported by:  
National Fish and Wildlife Foundation  
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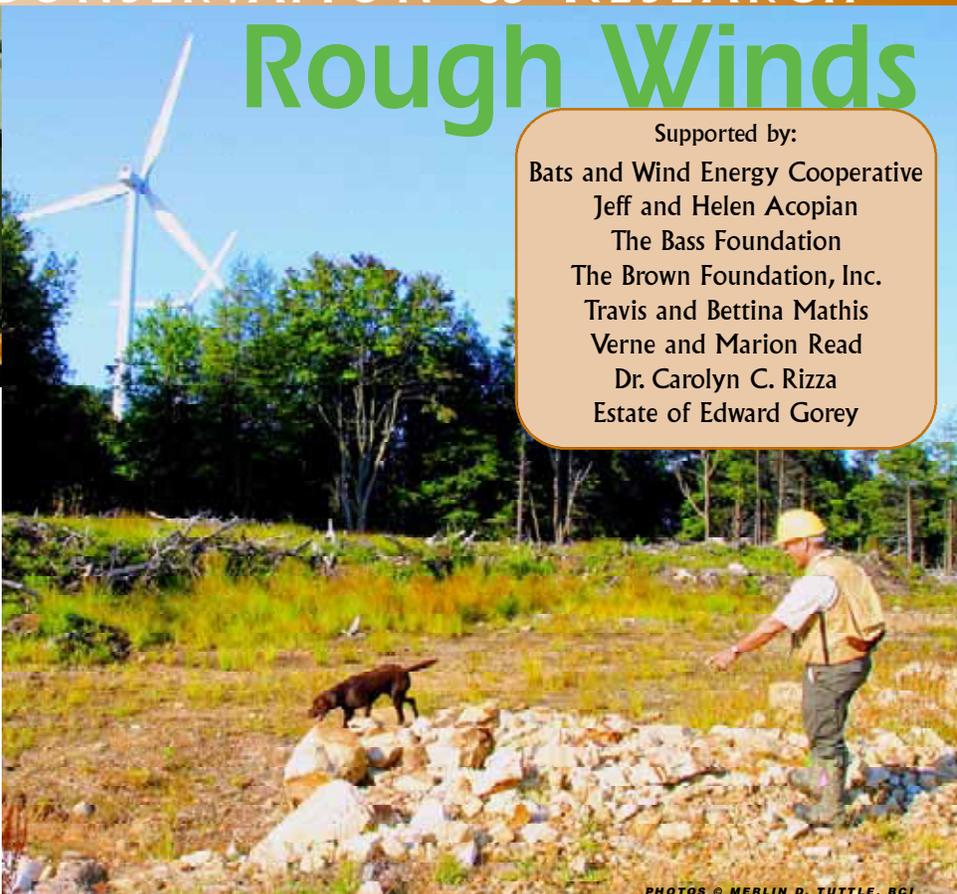
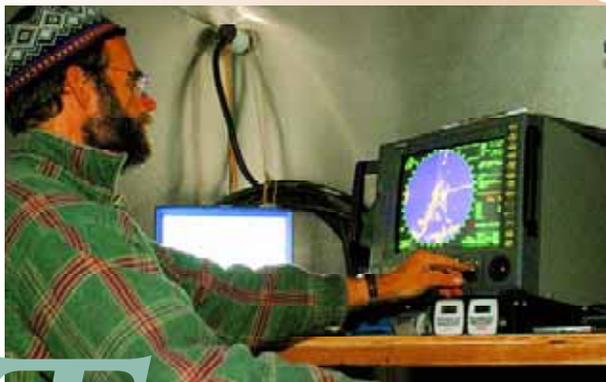
The Bat House Project has moved aggressively in new directions to increase the number of bat species that can find homes in artificial roosts. The program is still active in improving traditional bat houses and increasing their success rates, as it has for more than a decade through bat-house monitoring and reporting by thousands of bat-house owners around the world. Increasingly, however, BCI and its partners are also developing new alternative roosts to meet the needs of bats displaced by the loss of old-growth trees that offer such bat-friendly features as extra-large hollows.

Eighteen artificial tree roosts, made originally with concrete culvert s and now with less-expensive cinder blocks, have been installed since August 2000 in Georgia, North Carolina, Mississippi, Kentucky and Texas. All 18 have been occupied by bats, mostly Rafinesque's big-eared bats (*Corynorhinus rafinesquii*), but also by four other species. The latest installation, at the Trinity River National Wildlife Refuge in Texas, was occupied (*top photo*) within months of its construction.



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## Rough Winds



Supported by:  
 Bats and Wind Energy Cooperative  
 Jeff and Helen Acopian  
 The Bass Foundation  
 The Brown Foundation, Inc.  
 Travis and Bettina Mathis  
 Verne and Marion Read  
 Dr. Carolyn C. Rizza  
 Estate of Edward Gorey

The Bats and Wind Energy Cooperative is one of BCI's most urgent initiatives. Field research this past year confirmed extensive bat kills by wind-energy turbines located on wooded ridges and identified possible solutions that require testing. These findings come as wind-energy facilities are poised for rapid growth. This is an urgent national problem that will become a crisis if solutions are not found and implemented.

The cooperative (BCI, the U.S. Fish and Wildlife Service, the U.S. Department of Energy, the American Wind Energy Association and two committees of international experts) is coordinating research, developing guidelines and searching for approaches that might reduce bat kills.

The study is led by BCI Project Director Ed Arnett, shown (*above right*) searching for dead bats at a West Virginia wind farm where more than 1,360 bats were killed at 44 wind turbines in just six weeks in 2004. Researchers (like the one in the top-left photo) used such high-tech tools as radar and thermal imaging to discover how bat kills might be prevented. One possible solution: "feather" (essentially immobilize) the 115-foot turbine blades during periods of low wind, when little electricity is produced and bats are killed in especially large numbers. So far, no wind-energy company is willing to test this possibility. (For more on the research and its implications, see the Fall 2005 *BATS* or BCI's website: [www.batcon.org](http://www.batcon.org).)

PHOTOS © MERLIN D. TUTTLE, BCI

Few things are as vital to the survival of bats in the arid American West as water, and they increasingly rely on artificial water tanks established for livestock or wildlife. But because bats typically drink on the fly, swooping down onto standing water for a sip, they are highly vulnerable to barbed wire and other obstructions stretched across stock tanks. Many bats can't drink from such tanks, and they often become trapped when water levels are low and escape ramps are lacking.

BCI hopes to save these bats through its Water for Wildlife program, launched with federal, state and private partners. The program last year evaluated about 300 water tanks in Arizona, Idaho, New Mexico and Utah, gathering information on size, configuration, water level, obstacles and escape ramps. Project Director Dan Taylor and colleagues with the U.S. Natural Resources Conservation Service, Northern Arizona University and Southern Utah University recorded

## Bats & Water



Supported by:  
 National Fish and Wildlife Foundation  
 Offield Family Foundation

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bats' responses to variations in these conditions.

Findings will be compiled for a comprehensive handbook of guidelines for installing or retrofitting wildlife-friendly livestock water facilities. The publication will be aimed at range and wildlife managers, and a series of workshops will be scheduled to improve the availability and safety of water for bats and other wildlife.



## Bats & Mines

Countless abandoned mines provide invaluable habitat for bats. Unfortunately, they also attract curious or unwary humans who put life and limb at risk by venturing – or falling – into the worn-out workings. Keeping people out while granting unfettered access to bats challenges mining companies and federal and state land managers. They've been turning to BCI for help since 1994. Our Bats and Mines program has helped install bat-friendly gates on more than 1,000 old mines and has protected millions of bats through its philosophy of building partnerships with industry and government.

Bats and Mines Director Faith Watkins was honored in February with the U.S. Bureau of Land Management's Four Cs award for her role in remediation efforts at abandoned mines in Nevada. It was a busy year for the program, highlighted by a special mine-gating workshop at Mojave National Preserve in California, sponsored by BCI, the California Conservation Department, Army Corps of Engineers and National Park Service. Participants got hands-on training actually building gates (*photo at bottom right*). BCI's gating workshops have taught hundreds of private and government land managers about the importance of bats, their use of mines and how they can be protected while keeping the public safe. The work of our graduates dramatically enhances the program's success.

Among last year's most noteworthy efforts was the installation of five gates (*one shown at top left*) at the Mammon Mine in Arizona. The mine is home to some 1,200 California leaf-nosed bats (*Macrotus californicus*) – one of the largest breeding colonies in the state – and several other species. The project was funded by BCI, the National Fish and Wildlife Foundation and the Arizona Game and Fish Department.

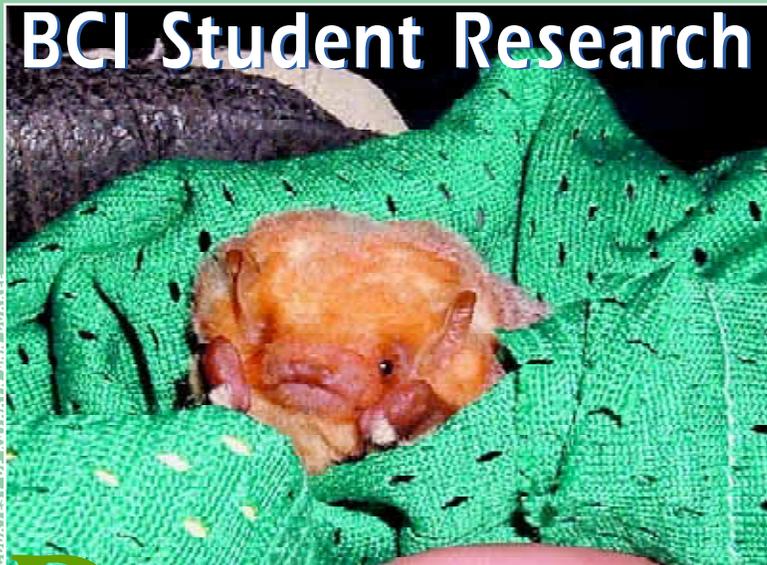
BCI partnered with the U.S. Bureau of Land Management and the California Conservation Department to gate the big Umberci Mine complex (*top right*). The mine offers varied conditions and is used by California myotis (*Myotis californicus*) and Townsend's big-eared bats (*Corynorhinus townsendii*) but faced a growing threat of human disturbance.



Supported by:  
Nevada Department of Wildlife  
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Arizona Game & Fish Department • Phelps Dodge  
U.S. Bureau of Land Management  
National Park Service



## BCI Student Research Scholarships



COURTESY OF KATHRYN ANN DURKEE

COURTESY OF GLORIANA CHAVERRI

**B**CI collects a double payoff from its Student Research Scholarships: The research invariably contributes to the conservation of international bat conservation, and many of the young scholars are destined to become leaders in the field. Since the program began in 1990, we have provided \$401,249 in scholarships to 184 students for conservation-related research in 45 countries. Twelve 2004 graduate students, their projects judged by top bat scientists, conducted research in five countries.

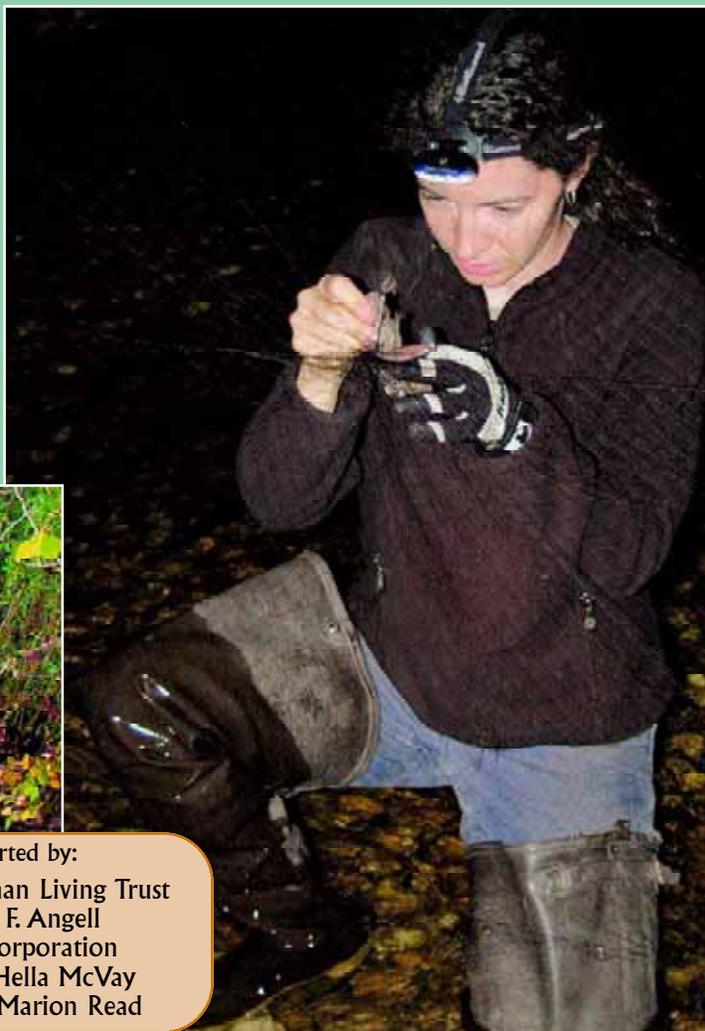
Gloriana Chaverri of Boston University explored the impact of feeding and roosting resources and the abundance of tent-making bats in southwestern Costa Rica (*photo at top right*). In the process, she identified four species previously unknown to the region, as well as the rarely seen Peters' woolly false vampire bat (*Chrotopterus auritus*).

Kathryn Ann Durkee of Virginia's Longwood University radiotagged and tracked red bats (*Lasiurus borealis*) in Virginia to document roosting and foraging needs in managed forests (*top left photo*).

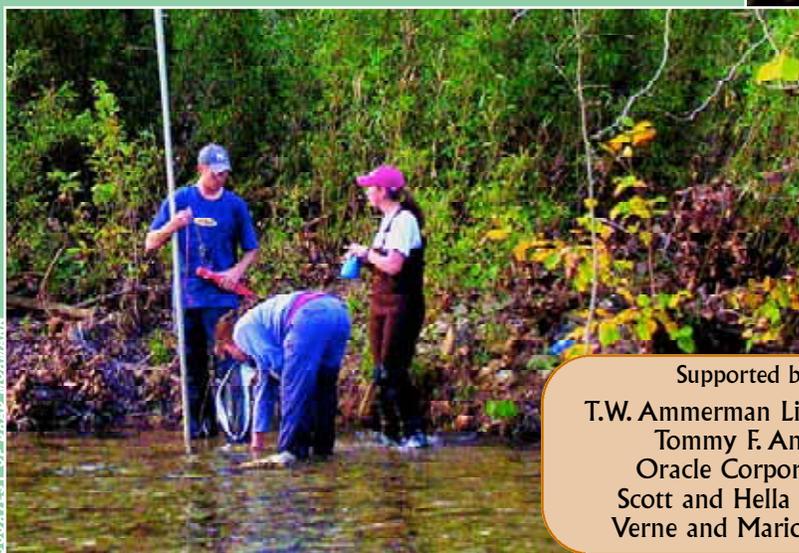
Joy O'Keefe (*bottom right*) of Clemson University worked in North Carolina to determine forest bats' response to tim-

ber harvests, while Brad Mormann of Southwest Missouri State University studied the winter roosting behavior of red bats, especially "the elusive females," in Missouri forests (*bottom left*).

Other BCI student scholars are working in Madagascar, South Africa and Greece.

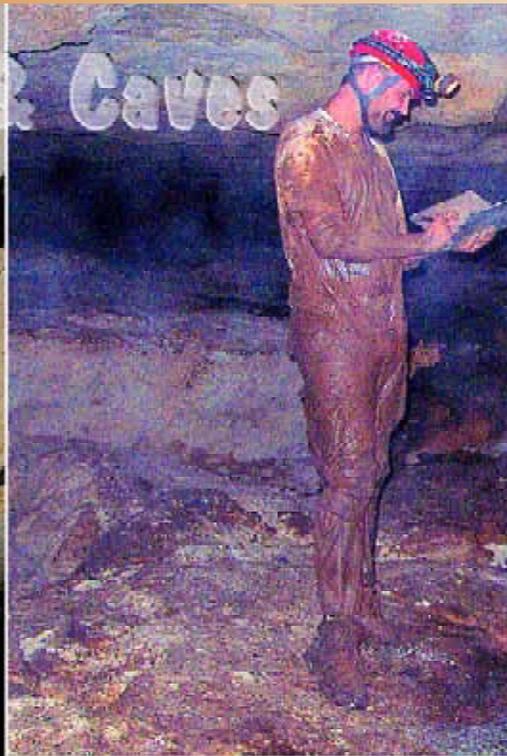
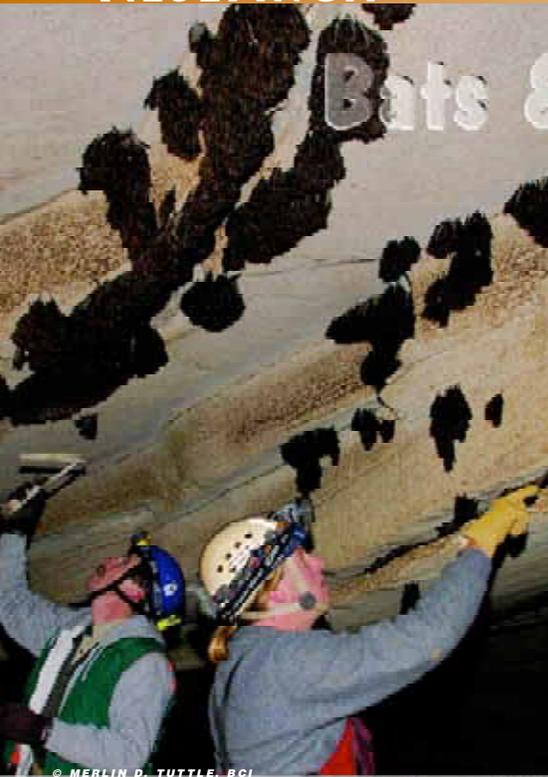


DYLAN HORVATH

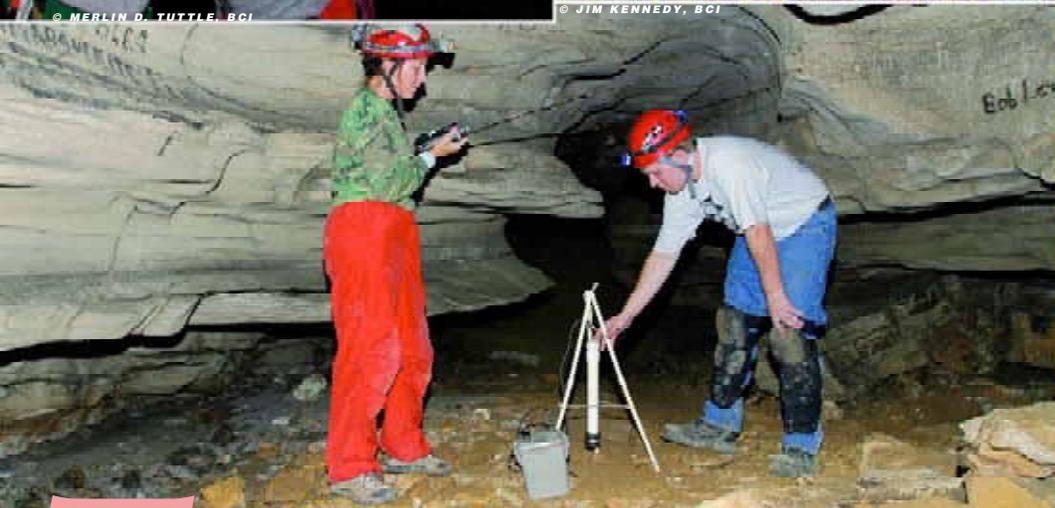


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 T.W. Ammerman Living Trust  
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 Oracle Corporation  
 Scott and Hella McVay  
 Verne and Marion Read



Supported by:  
 National Fish and Wildlife Foundation  
 U.S. Fish and Wildlife Service  
 National Park Service,  
 Pinnacles National Monument



The odds of recovery for the endangered Indiana myotis (*Myotis sodalis*) got a lot better thanks to BCI's caves program. Temperature and humidity data collected from more than 40 caves – including 19 hibernation caves currently being monitored – demonstrate for the first time that most of the species' recorded decline is attributable to inappropriate temperatures in hibernation roosts, largely because of altered entrances and passages that affect airflow. The Indiana Bat Recovery Plan had concentrated on summer habitat until March 16, 2005, when BCI Founder Merlin Tuttle presented BCI's new data to the recovery team and some 60 other biologists and land managers at a meeting called by the U.S. Fish & Wildlife Service. Participants voted overwhelmingly to focus on restoring hibernation roosts. A model for this approach, detailed by BCI Cave Resources Specialist Jim Kennedy at the North American Symposium on Bat Research last October, is being developed at Saltpetre Cave in Kentucky (top left). The cave, a major hibernaculum some 200 years ago, was largely abandoned by Indiana myotis because man-made changes raised temperatures. BCI led research to document the changes, past bat use, and airflow and temperature changes. As part of that effort, Cat Kennedy and Jonathon Lewis set up a radio transmitter (above left) inside the cave so Brian Pease (above right) could use a direction-finding receiver to pinpoint an entrance that collapsed long ago and needs to be reopened. Work already has begun to re-establish previous conditions and monitor the predicted return of Indiana myotis.

BCI also launched a pilot study to document the status of cave myotis (*Myotis velifer*), a once-abundant species throughout the southwestern United States and Mexico. Cave myotis seem to have suffered alarming declines, but studies have not been done to confirm that or identify real or potential threats. BCI's Dave Waldien and Brent Lyles (top right) surveyed Beck Ranch Cave in Texas as part of the work to determine if a larger research project is needed.

# Borderlands

Supported by:  
 Eugenio Clariond Reyes  
 U.S. Fish & Wildlife Service  
 Travis and Bettina Mathis

PHOTOS COURTESY OF ARNULFO MORENO

BCI's Borderlands Program made great strides along the U.S.-Mexico border this past year, identifying threats to critical bat caves, such as Cueva de Consuelo in Coahuila (shown here as some 800,000 bats emerge), publishing a guide to Mexican cave bats and educating landowners, teachers and others about the importance of bats. Biologist Arnulfo Moreno (below in a classroom) took charge of the international project.



El Proyecto Bio-regional de Educación Ambiental, a BCI Borderlands partner, developed a Spanish teachers' guide on bats and is conducting "About Bats" workshops for teachers in Mexico that have so far prepared about 70 educators to spread the word in their classrooms.



JOAQUÍN ARROYO-CABRALES



TIMOTHY CARTER



CRIS HEIN

## NORTH AMERICAN BAT CONSERVATION FUND

Bat Conservation International's North American Bat Conservation Fund, initiated as part of the North American Bat Conservation Partnership, provides grants of up to \$5,000 each for important bat research projects in the United States, Canada and Mexico. These grants, like other BCI research and conservation funding, typically act as seed money that generates many times its value in matching funds from other sources.

Just-completed projects include Joaquín Arroyo-Cabrales' study (above left) of the status and likely habitat preferences of the critically endangered flat-headed myotis (*Myotis planiceps*) in northern Mexico; Timothy Carter's radiotracking work (center) on the summer foraging needs of endangered Indiana myotis (*Myotis sodalis*) maternity colonies in Illinois, and the discovery of unexpected winter roosting habits of Seminole bats (*Lasiurus seminolus*) by Cris Hein in South Carolina (right). Other NABCF-funded projects are under way in five states.

## Bridge Bats

Supported by:  
Austin Community Foundation  
Radisson Hotel and Suites

The reverend bat colony under the Congress Avenue Bridge in downtown Austin, Texas, remains a key center for public education about bats. An estimated 135,000 people visit the bridge every year to watch 1.5 million Mexican free-tailed bats (*Tadarida brasiliensis*) emerge on summer evenings to eat some 30,000 pounds of flying insects. BCI used the opportunity to educate the crowds of fascinated visitors: Interns Amanda Hill and Lesley Williamson spent summer weekends explaining how the maternity colony gives birth and raises its young under the bridge and describing its enormous contributions to the region's environmental and economic health. Other cities with urban bat colonies noted a 1999 study that found bridge visitors directly and indirectly add nearly \$8 million to Austin's economy and are now exploring their own bat-tourism possibilities. The latest is Houston, Texas, where BCI's Bat House Project is helping develop bat watching at the Waugh Drive Bridge near downtown, with as many as 288,000 freetails.

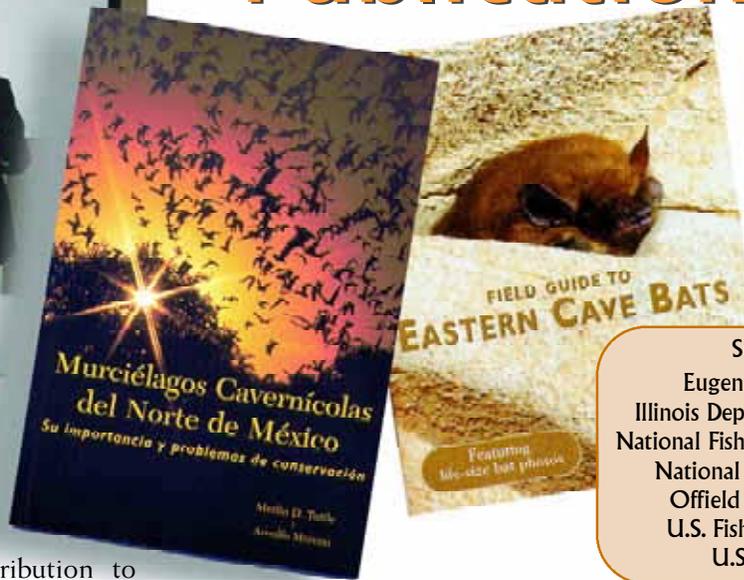
## Publications



BCI published two unique new books. *Murciélagos Cavernícolas del Norte de México* (Cave Bats of Northern Mexico), by Merlin Tuttle and Arnulfo Moreno, was produced by BCI's Borderlands Project (page 11) for distribution to

landowners, teachers, officials and others in Northern Mexico. It describes cave-using species, their value and how the caves they use can be identified and protected. It was introduced in Monterrey, Mexico, with (left to right) Tuttle, Federico Garza Santos and BCI Trustee and primary funder Eugenio Clariond Reyes.

The pocket-sized *Field Guide to Eastern Cave Bats* by Tuttle and Jim Kennedy is an indispensable resource for identifying bats that covers encounter in the eastern United States. It also includes extensive discussions of bat conservation needs in caves.



Supported by:  
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Illinois Dept. of Natural Resources  
National Fish and Wildlife Foundation  
National Speleological Society  
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U.S. Fish & Wildlife Service  
U.S. Forest Service



Supported by:  
Schuetz Family Trust  
Helen Johnson



PHOTOS © JANET TYBUREC, BCI

More than 1,500 graduates of BCI's Bat Conservation and Management Workshops have learned through hands-on training how to conduct scientific research and effective conservation. They are putting that experience to work in well over 220 federal and state agencies, universities, conservation organizations and corporations in 20 countries. Their combined role in protecting bats and bat habitats has been enormous.

Eight workshops last year drew 279 participants from 26 government agencies and 20 private organizations from around the U.S, as well as Australia, China and Japan. In Arizona, where our five-day workshops feature the catch and release of up to 18 bat species in a single evening, instructor Sybill Amelon (*left, top photo*) explained identifying characteristics of a bat lifted from a mist net to Marcia Fox and Martha Wackenhut. Ted Weller describes for Marcia Fox (*above*) the equipment used to hear bats' echolocation calls during a special Arizona workshop on the use of bat detectors and other acoustic-monitoring devices. Our Pennsylvania workshop features netting over trout streams and beaver ponds, night-vision observation, habitat assessment and bat-house use. Participant Christopher Johnson (*right*) removes a little brown myotis (*Myotis lucifugus*) from a mist net.

# Spreading the word



Supported by:  
Austin Community Foundation

W

When people want to know about bats, they usually come to Bat Conservation International. Last year, Science Officer Barbara French responded to 2,358 phone calls, 2,740 emails and 466 letters requesting information, more than half of them seeking advice for solving problems with bats in attics, eaves and buildings.

The media also came calling often. During the first five months of 2005, BCI was featured in newspapers, radio and television programs that reached well in excess of 5 million people. We were quoted by the Associated Press and Reuters wire services, such newspapers as the *Houston Chronicle*, *Denver Post* and *Fort Worth Star Telegram*, and other publications including *Smart Money* and *National Geographic Kids*. TV showcased BCI's work in such diverse venues as the Weather and Travel channels. The PBS series *Nature* filmed research and gating at Devil's Hole Cave in California's Death Valley National Park. And National Geographic Channel's popular *Kratt Brothers' Be the Creature* turned its cameras on BCI and the great bat colony of Bracken Cave (above).



Our kid-friendly message also found its way to more than 2,400 youngsters last year as Education Intern Jeanne Robinson presented bat-education programs to classrooms and scouting groups around Central Texas. Others also pitched in, such as Sarah Keeton (left).

BCI's website and catalog have long been recognized by educators around the world as the premiere source of classroom materials that use bats to teach everything from biology and conservation to math and geography. BCI Education Coordinator Kari Gaukler is updating and expanding our collection of education materials and preparing additional curricula for teachers to use in introducing youngsters to bats and bat conservation. Gaukler has presented the material in several teacher workshops, including the New Jersey Environmental Education Conference. A planned series of workshops for educators is being prepared.



## Global Grassroots Conservation Fund

**D**edication and enthusiasm can accomplish wonderful things for bat conservation with a little encouragement, advice and a modest amount of money. BCI's Global Grassroots Conservation Fund grants (less than \$5,000 each) not only achieve local conservation successes by volunteers around the world, but also plant seeds from which bat conservation will grow for years to come, often in places where it has been a rarity. Since its inception in 2000, Global Grassroots has funded 45 projects in 22 countries, including four programs in five nations during 2004.

Among recent successful projects was an ambitious, continuing program to raise awareness of the values of bats in Romania, identify species and habitats in Romania's three national parks and train park rangers and others in bat research and conservation techniques (*bottom photos*). The program identified 22 bat species in the park and documented significant problems with human disturbances of bat colonies. Park rangers were trained to limit access to caves

when the bats are present.

In Nepal (*top left*), a group of students and volunteers is conducting the just second bat survey ever undertaken in that nation. The goal is not only to get an initial look at the diversity of bats in Nepal, but also to identify their habitat needs and assess the threats they face.

Frequent BCI partner Sally Walker of the Zoo Outreach Organization used a Global Grassroots grant to organize training in bat-research and conservation techniques for a wide range of professionals and volunteers in Islamabad, Karachi and Lahore, Pakistan (*top right*).

Other equally impressive projects are proposed around the world each year, but we invariably must reject several for lack of funds. Your support can make a difference.

Global Grassroots Projects Supported by:

Heidi Nitze  
Mary V. Webster

# GIFTS & GRANTS

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\$10,000 and above

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Terry Dale Wimberley  
and Trish Paterson-Wimberley

\$5,000 - \$9,999

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\$1,000 - \$4,999

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Agnes Gund and Daniel Shapiro  
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Rebecca Hoffman

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 Helen Johnson  
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 Sue Ellen Young Knolle  
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 Jim Roberts  
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 Mark Watson, Jr.  
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 Sean and Jody Wharry  
 Diana Wheeler  
 Robert W. Wivchar  
 John and Melissa Mason Zapp

## Estates & Living Trusts

Estate of Edward Gorey  
 Estate of Linda Jeanne Mealey  
 Peggy Ann Robinson Living Trust

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## BCI Board of Trustees

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*Honorary Curator, New York Botanical Garden*

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*Former Director of Africa Programs,  
 Conservation International Foundation*

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 Cocksbur, Inc.*

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## Scientific Advisory Board

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# FINANCIALS

## COMBINED STATEMENT OF FINANCIAL POSITION

BAT CONSERVATION INTERNATIONAL, INC.

As of May 31, 2005 (with summarized financial information as of May 31, 2004)

	May 31, 2005	May 31, 2004
<b>ASSETS:</b>		
Current assets:		
Cash and cash equivalents	\$1,142,187	\$1,414,266
Marketable securities at fair value	85,297	1,990
Trade accounts receivable	40,129	16,336
Grants receivable	439,850	252,213
Inventory	84,394	83,782
Deferred expenses	2,578	1,583
<b>Total current assets</b>	<b>\$1,794,435</b>	<b>\$1,770,170</b>
Closely-held stock	102,315	102,315
Property, plant and equipment, net of accumulated depreciation of \$526,125 and \$505,396	416,227	433,142
Real property (bat habitat), net of accumulated depreciation of \$15,870 and \$0	1,761,458	1,690,208
Permanently restricted assets marketable securities at fair value	579,566	579,566
<b>Total assets</b>	<b>\$4,654,001</b>	<b>\$4,575,401</b>
<b>LIABILITIES AND NET ASSETS</b>		
Current liabilities:		
Trade accounts payable	\$78,343	\$52,536
Grants payable	21,343	42,777
Accrued expenses	48,723	51,407
Deferred revenues	17,412	18,589
Advance deposits and prepaid rent	34,247	81,523
<b>Total current liabilities</b>	<b>\$200,068</b>	<b>\$246,832</b>
Net assets:		
Unrestricted	2,626,716	2,501,167
Temporarily restricted	1,247,651	1,247,836
Permanently restricted	579,566	579,566
<b>Total net assets</b>	<b>\$4,453,933</b>	<b>\$4,328,569</b>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>\$4,654,001</b>	<b>\$4,575,401</b>

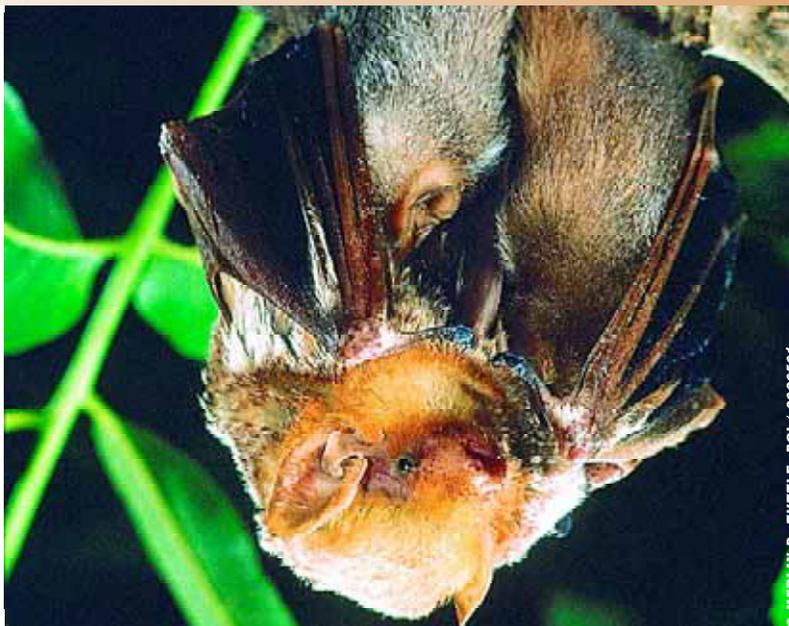
## COMBINED STATEMENT OF ACTIVITIES

BAT CONSERVATION INTERNATIONAL, INC.

For the Year Ended May 31, 2005 (with summarized financial information for the year ended May 31, 2004)

				May 31, 2005	May 31, 2004
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total	Total
<b>PUBLIC SUPPORT AND REVENUE:</b>					
Grants	\$14,583	\$590,937	—	\$605,520	\$543,250
Memberships	758,757	—	—	758,757	748,287
Donations	655,356	243,916	—	899,272	904,287
Catalog sales, net of costs of \$220,599 and \$212,267	(3,398)	—	—	(3,398)	63,377
Investment income, net	87,000	—	—	87,000	122,408
Miscellaneous income	38,319	49,989	—	88,308	73,224
Education/workshops income	123,528	—	—	123,528	126,529
Rental income	42,934	—	—	42,934	35,440
Royalty income	11,328	—	—	11,328	38,782
Net assets released from restrictions – restrictions satisfied by payments	885,027	(885,027)	—	—	—
<b>Total Public Support and Revenue</b>	<b>\$2,613,434</b>	<b>(\$185)</b>	<b>—</b>	<b>\$2,613,249</b>	<b>\$2,655,584</b>
<b>EXPENSES:</b>					
<b>Program Services:</b>					
Education	538,733	—	—	538,733	577,778
Science and Conservation	1,495,120	—	—	1,495,120	1,161,754
<b>Total Program Expenses</b>	<b>\$2,033,853</b>	<b>—</b>	<b>—</b>	<b>\$2,033,853</b>	<b>\$1,739,532</b>
<b>Supporting Services:</b>					
Administrative	203,934	—	—	203,934	191,117
Fund Raising	250,098	—	—	250,098	253,622
<b>Total Supporting Services</b>	<b>\$454,032</b>	<b>—</b>	<b>—</b>	<b>\$454,032</b>	<b>\$444,739</b>
<b>Total Expenses</b>	<b>\$2,487,885</b>	<b>—</b>	<b>—</b>	<b>\$2,487,885</b>	<b>\$2,184,271</b>
<b>INCREASE (DECREASE) IN NET ASSETS</b>	<b>\$125,549</b>	<b>(\$185)</b>	<b>—</b>	<b>\$125,364</b>	<b>\$471,313</b>
Net Assets at Beginning of Year	\$2,501,167	\$1,247,836	\$579,566	\$4,328,569	\$3,857,256
Net Assets at End of Year	\$2,626,716	\$1,247,651	\$579,566	\$4,453,933	\$4,328,569

Complete, audited financials are available by writing to BCI at PO Box 162603 • Austin, TX 78716



A red bat (*Lasurus borealis*) mother nurses her twin pups.

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Merlin D. Tuttle  
*President / Founder*

Ed Arnett  
*Co-Director of Programs  
Bats & Wind Energy Coordinator*

Robert Locke  
*Director of Publications*

Linda Moore  
*Director of Administration & Finance*

David Waldien  
*Co-Director of Programs  
Conservation Scientist*

Emily Young  
*Director of Development*

Dianne Odegard  
*Executive Assistant*

## Education, Conservation & Research

Barbara French  
*Science Officer*

Kari Gaukler  
*Education Coordinator*

Jim Kennedy  
*Cave Resources Specialist*

Mark Kiser  
*Bat House Project Coordinator*

Selena Kiser  
*Bat House Project Assistant*

Andy Moore  
*Conservation Specialist  
Manager, Bracken Bat Cave & Nature Reserve*

Dan Taylor  
*Bats & Water / NABCP Coordinator*

Faith Watkins  
*Bats & Mines Coordinator*

## Membership & Development

Lisa Buford  
*Development Associate*

Sarah Gerichten  
*Development Coordinator*

R. Brent Lyles  
*Grants Specialist*

Amy McCartney  
*Membership Manager*

Jennifer Howard  
*Membership Assistant*

## Visual Resources

Sarah Keeton  
*Visual Resources Manager*

## Information Services

Steve Elkins  
*IT Assistant*

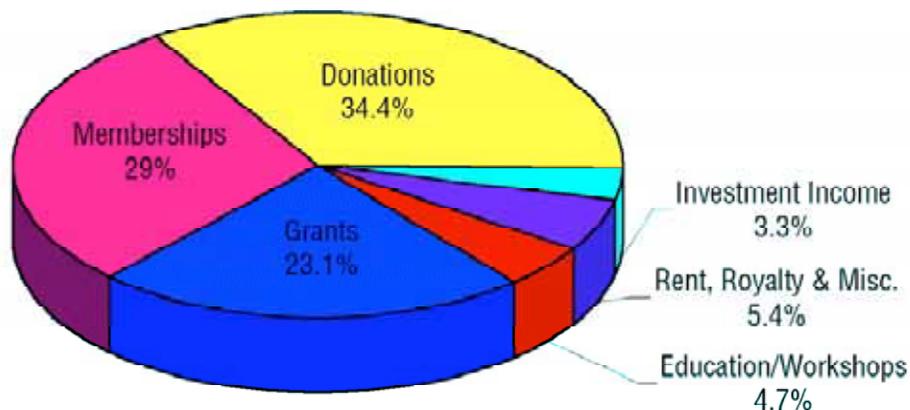
John Nunn  
*Manager of Information Systems*

## Administrative Support

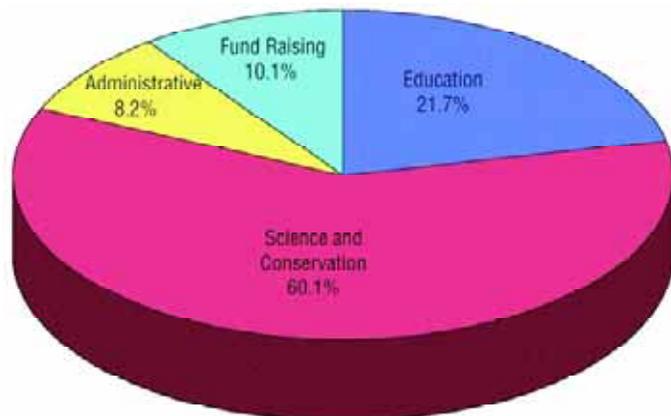
Marianne Austin  
*Catalog/Mail Coordinator*

Carolyn Kelly  
*Administrative Assistant*

## Revenue:

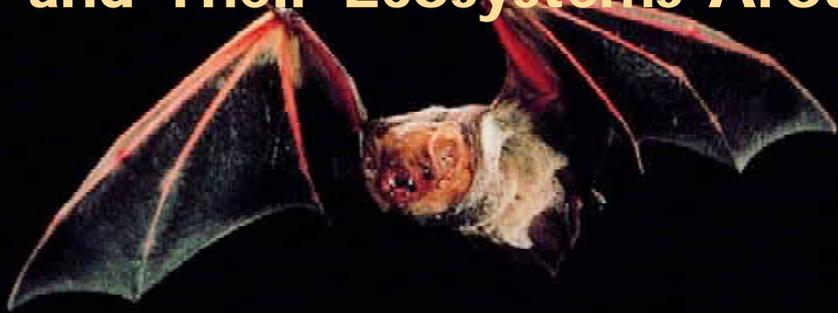


## Expenditures:



## How You Can Protect Bats

## and Their Ecosystems Around the World



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### Founder's Circle

Our Founder's Circle members provide vital support to help us respond effectively to bat conservation emergencies and play a leading role in creating a lasting legacy for our future. By donating \$1,000 or more, Founder's Circle members enjoy exclusive benefits such as invitations to special events and quarterly updates from the founder that highlight recent successes and challenges.

### Memorial and Tribute Programs

Memorial and tribute contributions are lasting gifts that offer a unique opportunity to let family and friends know you are thinking of them. You may wish to consider this type of gift to express sympathy or to celebrate a birthday, wedding nuptials, graduation, anniversary, holiday or other special occasion.

### Employer Matching Gifts Programs

The Matching Gifts Program is an easy way to double your contribution to BCI. Simply ask your employer if your company participates. It's that easy, and it can make a significant difference to our beloved bats. Just request a matching gift form from your employer, fill in your portion and send it to us. We'll do the rest. Please keep in mind that many employers will also match gifts even if you are retired.

### GIFTS OF STOCKS

Donating stock to BCI is a simple process that can go a long way. Please contact BCI's development office for more details and to assist with stock transfers. You may contact us at (512) 327-9721 or [development@batcon.org](mailto:development@batcon.org).

### Wills and Estate Planning

Enjoy the fruits of tomorrow's gift today. You can make a gift as part of your estate plan and help ensure the conservation of bats and their ecosystems for generations to come. As our thanks for your generosity, you automatically become part of BCI's Legacy Circle. This special level of membership entitles you to personal invitations and updates from our founder. For more information, please contact Emily Young at (512) 327-9721.

### BRACKEN BAT CAVE & NATURE RESERVE

Bracken Cave, just 20 miles from downtown San Antonio, is home to 20 million Mexican free-tailed bats, the world's largest bat colony. Thanks to the founding support of our dedicated members, friends and partners, this international treasure is on its way to becoming the world center for public education and scientific research involving bats. We invite you to join us in realizing our dream for Bracken Bat Cave & Nature Reserve. For information on how you can play a leadership role in its fruition, please contact Emily Young, Director of Development, at (512) 327-9721 or [eyoung@batcon.org](mailto:eyoung@batcon.org).

### WORKPLACE GIVING

Bat Conservation International is a proud member of Earth Share, the nationwide federation of environmental organizations that allows individuals to give to BCI through payroll deductions at work. Simply designate our Combined Federal Campaign #0970 and your annual deduction will benefit BCI. For more information about workplace giving, please contact BCI at (512) 327-9721 or Earth Share's website, [www.earthshare.org](http://www.earthshare.org).

